

Sapienta Economics: rate card for commissioned products or services, 2022

Private consultations	Fee ex VAT	Unit	Notes
Private consultations of 1-2 hours, for example on the political or economic situation.	€600	Per consultation	Assumes 1 day of preparation. Excludes any room-hire costs.
Conference/workshop presentations/speeches	Fee ex VAT	Unit	Notes
Attendance fee where panel commentary or speech is required	€600	Per day of travel	Except for Athens, a 1-day conference typically requires a 3-day round-trip from Cyprus.
Specific fee for slide preparation.	€1,200	Per presentation of up to 25 slides	A speech of 8-20 minutes
Research reports	Fee ex VAT	Unit	Notes
Research	€600	Per day	Basis for fee on research reports below.
Original research and analysis of 5+ pages that typically include tables, charts and a bibliography.	€1,200	Per 1,000 words including tables, charts & bibliography.	Indicatively, a 40-page report would be €24,000 excluding any management fee.
Team management/project management of co-authored research reports.	30%	Percentage of research fee.	Indicatively, management of a 40-page research report would be €7,200.
First-round revisions/clarifications	€ 0.00	-	First-round revisions are incorporated in the initial fee.
Second, third, and additional revisions/clarifications	€600	Per day	€75 per hour. This is to encourage thorough project specification at the beginning.
Magazine/newspaper articles	Fee ex VAT	Unit	Notes
Articles of up to 1,000 words with 0-3 tables/charts.	€1,200	Per article	Pro rata thereafter. For example, a 2,000-word article would be €2,400
Other bespoke services	Fee ex VAT	Unit	Notes
Other tailor-made products or services that do not fit the descriptions below.	€600	Per day	May vary depending on complexity.